

CONSULTING

Barbara Minto, [The Pyramid Principle: Logic in Writing and Thinking](#)
Ethan M. Rasiel, [The McKinsey Way](#)
Dave McKinsey, [Strategic Storytelling: How to Create Persuasive Business Presentations](#)

INFLUENCE

Robert B. Cialdini – [Influence: The Psychology of Persuasion](#)
Robert Cialdini – [Pre-Suasion: A Revolutionary Way to Influence and Persuade](#)
Jonah Berger, [Invisible Influence: The Hidden Forces that Shape Behaviour](#)
Oren Klaff, [Pitch Anything: An Innovative Method for Presenting, Persuading, and Winning the Deal](#)

STORIES

Valerie Khoo, [Power Stories](#)
Joseph Campbell, [The Hero with a Thousand Faces](#) (also try YouTube for overview)
Alan Alda, [If I Understood You, Would I Have This Look on my Face?](#)
Donald Miller, [“3 Surprising Ways Storytelling Makes You a Better Communicator at Work”](#)
(article)

LEADERSHIP

Julia Middleton, [Cultural Intelligence: CQ: The Competitive Edge for Leaders Crossing Borders](#)
David Livermore, [Leading with Cultural Intelligence: The New Secret to Success](#)
Nate Regier, [Conflict without Casualties: A Field Guide for Leading with Compassionate Accountability](#)
Kerry Patterson, [Crucial Conversations: Tools for Talking When Stakes are High](#)

BUSINESS WRITING

Mark Tredinnick & Geoff Whyte, [The Little Black Book of Business Writing](#)
Susan McKeirhan, [Clear and Conise: Become a Better Business Writer](#)
Roslyn Petelin, [The Professional Writing Guide](#)

BUSINESS ENGLISH TEXTS

Paul Emmerson, [Business English Handbook Advanced](#)
Paul Emmerson, [Business Vocabulary Builder](#)
Paul Emmerson, [Email English](#)
Bob Dignen, [Communicating Across Cultures](#)
Mark Powell, [International Negotiations](#)
Tim Banks, [Writing for Impact](#)

AUSTRALIAN HISTORY

Kate Grenville, [The Secret River](#)
Thomas Keneally, [The Chant of Jimmie Blacksmith](#)
Peter Carey's, [True History of the Kelly Gang](#)
David Hunt, [True Grit](#)
Tim Flannery, [The Explorers](#)
Robert Lewis, [The Story of Australia](#)
Robert Hughes, [The Fatal Shore](#)